

# Evolutionary Finance: A tutorial

Klaus Reiner Schenk-Hoppé

University of Leeds

K.R.Schenk-Hoppe@leeds.ac.uk

joint work with

Igor V. Evstigneev (University of Manchester)

Thorsten Hens (University of Zurich)

Rabah Amir (University of Arizona)

Jan Palczewski (University of Leeds)

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# Idea

- Application of evolutionary dynamics (mutation and selection) to the analysis of the long-run performance of investment strategies (portfolio rules).
- A stock market is understood as a heterogeneous population of frequently interacting investment strategies in competition for capital.
- The general aim of the work is to build a “Darwinian theory” of portfolio selection.

Evolutionary ideas have a long tradition in economics/finance (Santa Fe Institute in 80s and 90s)

Our model uses concepts going back to Marshall, Samuelson, Alchian, Shapley, Milnor, Shubik,...

# Motivation

Market selection of investment strategies in financial economics mostly uses the conventional general equilibrium setting (Radner equilibrium):

agents maximize discounted sums of expected utilities based on their beliefs or forecasts. All agree on all future prices and events: perfect foresight!

Blume and Easley (JET 1992, Ec. 2006, ...), Sandroni (Ec. 2000)

## Drawbacks

- unobservable agents' characteristics (individual utilities or subjective beliefs)
- in simulations one needs to solve all agents' optimization problems simultaneously
- consumption and asset allocation decision intimately linked

# Our view

In contrast we only assume

## **short-run equilibrium**

(today's endogenous prices determined by market clearing)

and consider models based on **random dynamical systems**

to obtain investment strategies with certain **asymptotic properties**

## Strengths

- only 'observables' are permitted
- selection criterion is survival ('unbeatable' in any pool)
- optimization (if any) based on observations (no future prices!)
- suitable for simulation studies
- gives theory closer to financial practice

Survey of the field: Evstigneev, Hens and Schenk-Hoppé (2009)  
*Evolutionary Finance*, Chapter 9 in *Handbook of Financial Markets: Dynamics and Evolution*, North-Holland

# Results/Applications of our model

**Identification** of investment strategies ensuring survival or, stronger, dominance (single survivor)

**Computational laboratory** to test performance of investment styles interacting in market (rather than testing on *given* return/price)

Q What happens if we let

Hersh Shefrin's behavioral guys compete in a market or Stan Uryasev's CVaR optimizers, or all together?

**Co-evolution of markets and behavior** limit-order book market models with genetic programming and tournament selection. Ladley, Lensberg, Schenk-Hoppé (2010) (if time permits)

# Asset Market Games of Survival (Amir, Evstigneev, Schenk-Hoppé)

Game-theoretic model of asset market  
(large investors with price impact)

Wealth dynamics  
(survival and extinction – market selection)

**Investment strategy** = choice of portfolio weights

Investment funds **disclose** their portfolio allocation (with a lag)

e.g. EFA-sponsor **Skagen Funds**: SKAGEN Vekst

Every position, amount, purchase price, weight

Security	Investment (#)	Current value	Portfolio weight
Aareal Bank	NOK76 <i>m</i> (500K)	NOK43 <i>m</i>	0.51%
Hannover Re	NOK87 <i>m</i> (435K)	NOK108 <i>m</i>	1.27%
...	...	...	...
			$\sum = 100\%$

July 31, 2009 (published Aug. 10) [[www.skagenfondene.no/category1978.html](http://www.skagenfondene.no/category1978.html)]

# Model

**Randomness**  $s_t \in S$  state of the world at date  $t = 0, 1, 2, \dots$  (exogenous process), history  $s^t := (s_0, s_1, \dots, s_t)$ .

**Assets**  $K \geq 2$  assets with payoffs  $A_{t+1,k}(s^{t+1}) \geq 0$  and price  $p_{t,k}$  (per unit). Supply of 1 unit each.

**Investors**  $i = 1, \dots, I$  hold portfolios  $\theta_t^i \in R_+^K$ .

## Wealth dynamics

$$w_{t+1}^i = \sum_{k=1}^K [p_{t+1,k} + A_{t+1,k}(s^{t+1})] \theta_{t,k}^i$$

Two things remain to be explained (and here comes the novelty):

- prices  $p_{t,k}$  (short-term market clearing)

and

- portfolios  $\theta_{t,k}^i$  (portfolio weights)

## Prices and portfolios

**Portfolio weights** Each investor  $i$  chooses %-weights  $(\lambda_{t,1}^i, \dots, \lambda_{t,K}^i)$  ( $\geq 0$  and add up to 1). These are the investors' actions (decisions)

Given budget  $b_t^i = \rho w_t^i$ , the portfolio is  $\theta_{t,k}^i = \frac{\lambda_{t,k}^i b_t^i}{p_{t,k}}$

**Equilibrium** Asset prices are given by 'supply = demand':

$$p_{t,k} = \sum_{i=1}^I \lambda_{t,k}^i b_t^i$$

## Interpretation

Weights express an investor's opinion about 'correct' asset prices.

Market portfolio weight  $\frac{p_{t,k}}{\sum_m p_{t,m}} < \lambda_{t,k}^i \Rightarrow$  investor  $i$  **overweight** in  $k$ .

Skagen Funds: "finding high quality companies at a low price" (undervalued)

**Now comes game theory:** Decisions can depend on **entire history**, i.e. *all* prices, portfolios and portfolio weights of all investors.

A strategy of investor  $i$  is a map  $\Lambda_t^i$ ,

$$(\lambda_{t,1}^i, \dots, \lambda_{t,K}^i) = \Lambda_t^i(s^t, p^{t-1}, \theta^{t-1}, \lambda^{t-1}) \quad (\text{portfolio weights}).$$

→ simultaneous-move  $I$ -person dynamic game

**Market Dynamics** One obtains a dynamics of prices, portfolios and wealth — for a given strategy profile  $\Lambda$ .

$$w_{t+1}^i = \sum_{k=1}^K [\rho \langle \lambda_{t,k}^i, w_{t+1} \rangle + A_{t+1,k}(s^{t+1})] \frac{\lambda_{t,k}^i w_t^i}{\langle \lambda_{t,k}^i, w_t \rangle}$$

**Survival** An investment strategy  $\Lambda^1$  is a survival strategy, if

$$\inf_{t \geq 0} \frac{w_t^1}{\sum_j w_t^j} > 0 \quad (a.s.)$$

for any strategy profile  $(\Lambda^2, \dots, \Lambda^I)$ .

[unbeatable, no overtaking,...]

## Examples of investment strategies

Constant “1/n”  $\Lambda_t^1(\dots) = (1/K, \dots, 1/K)$

Mimicking  $\Lambda_t^1(\dots) = \lambda_{t-1}^2$

Performance-driven  $\Lambda_t^1(\dots) = \lambda_{t-1}^i$  with  $i$  s.t.  $w_{t-1}^i/w_{t-2}^i$  maximal

Optimization of some objective  $\lambda_t^i = \arg \max_{\lambda} f(s^t, p^{t-1}, \lambda)$

## Examples of assets

Horse race (parimutuel betting market)

$$A_t(s^t) = \begin{bmatrix} \alpha_{t,1}(s^t) & 0 & 0 \\ 0 & \dots & 0 \\ 0 & 0 & \alpha_{t,K}(s^t) \end{bmatrix}, \rho = 0$$

Incomplete asset market

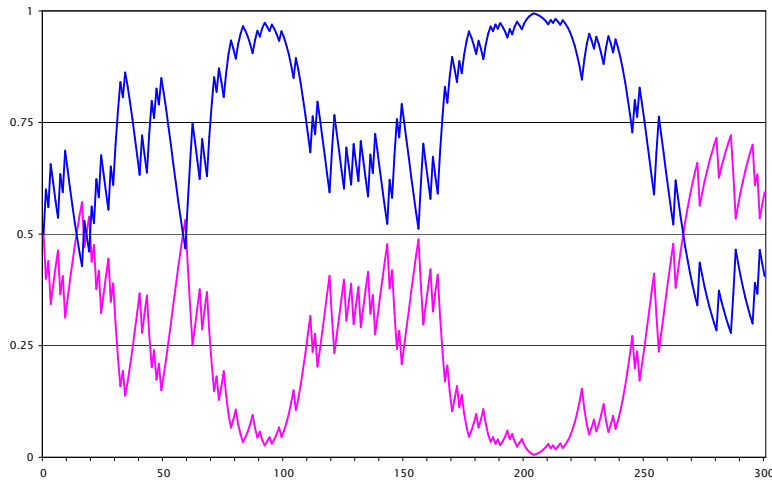
$$A = \begin{bmatrix} 1 & 1 \\ 0 & 1 \\ 0 & 1 \end{bmatrix}, \rho \geq 0$$

## Simulation: Co-existence / extinction

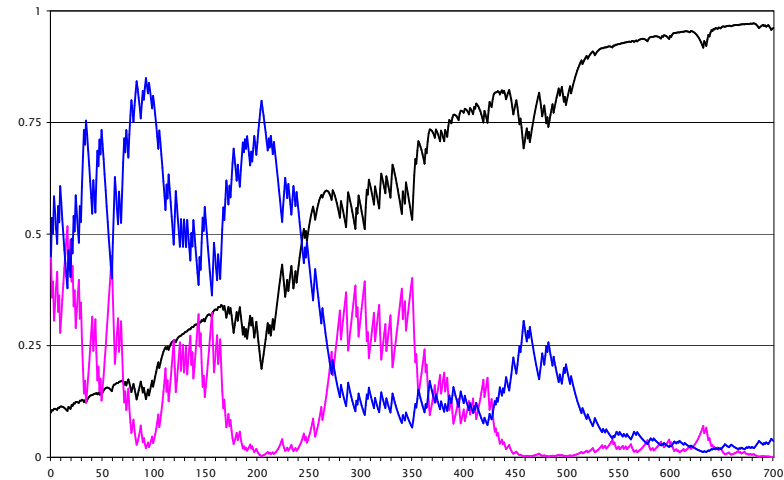
$K = 2$ ,  $S = 3$ , i.i.d., uniform,  $\rho = 0$ , payoffs  $A = \begin{pmatrix} 1 & 1 \\ 2 & 2 \\ 0 & 3 \end{pmatrix}$

Constant strategies

$\lambda^1 = (1/2, 1/2)$ ,  $\lambda^2 = (1/4, 3/4)$ , and  $\lambda^* = (1/3, 2/3)$



2 strategies ( $\lambda^1$  and  $\lambda^2$ )



3 strategies ( $\lambda^1$ ,  $\lambda^2$  and  $\lambda^*$ )

Can be fully understood by analyzing local stability

(co-existence: “your” prices turn against you)

Evstigneev, Hens, Schenk-Hoppé (2006) Economic Theory

# Main Result

$$\text{survival: } \inf_{t \geq 0} \frac{w_t^1}{\sum_j w_t^j} > 0 \text{ (a.s.)}$$

The investment strategy  $\Lambda^*$  given by

$$\lambda_t^*(s^t) := (1 - \rho) E \left( \sum_{l=1}^{\infty} \rho^{l-1} \hat{A}_{t+l}(s^{t+l}) \mid s^t \right) \quad [ > 0 ]$$

with relative asset payoffs

$$\hat{A}_{t+1,k}(s^{t+1}) := \frac{A_{t+1,k}(s^{t+1})}{\sum_{m=1}^K A_{t+1,m}(s^{t+1})}$$

**is a survival strategy.**

$$\text{Assumption } E \ln \lambda_{t,k}^* > -\infty$$

This strategy

- ensures a positive, bounded away from zero share of wealth (a.s.)  
**no matter what the other investors do**
- **basic**: only uses information on the history of the state
- **log-optimal** at its “own” prices  
but not log-opt. in general (this needs returns = ‘inf. from future’)!

## Relation to Kelly rule

The investment strategy  $\Lambda^*$  generalizes the well-known Kelly rule.

- betting your beliefs, expected payoffs, *no* returns enter!

Horse race ( $\rho = 0$ ,  $S = K$ ), ‘iid’ horses, objective probability of horse  $i$  wins =  $\pi_i$ , then

$$\lambda_t^*(s^t) = (\pi_1, \dots, \pi_K)$$

this is the **classical Kelly rule** (1956).

Evstigneev, Hens and Schenk-Hoppé (2010)

“Survival and Evolutionary Stability of the Kelly Rule”

in *The Kelly Capital Growth Investment Criterion: Theory and Practice*

(editors: MacLean, Thorp and Ziemba)

Ed Thorp’s bedtime reading:

*Fortune’s formula: The Untold Story of the Scientific Betting System That Beat the Casinos and Wall Street* by William Poundstone

**Uniqueness Result** All basic survival strategies are “=”  $\lambda_t^*$ , i.e.

$$\sum_{t=0}^{\infty} \|\lambda_t^* - \lambda_t\|^2 < \infty \quad (a.s.)$$

**Single survivor**

$$\lim_{t \rightarrow \infty} \frac{w_t^1}{\sum_j w_t^j} = 1 \quad (a.s.)$$

Stronger results when reducing the space of feasible strategies:

- constant, betting markets:

Evstigneev, Hens and Schenk-Hoppé (2002) *Mathematical Finance*

- basic, betting markets:

Amir, E, H and S-H (2005) *Journal of Mathematical Economics*

- constant, stock markets:

E, H and S-H (2009) *Journal of Economic Theory*

**Q (open)** Are there (proper) non-basic survival strategies?

**Tricky!**

For instance mimicking strategy does not work:

Betting market, ( $\rho = 0$ ),  $I = 2$ , investor 1 mimics,  
asset payoffs  $A = \begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix}$ , iid, uniform.

**Case 1**

Investor 2 plays  $\lambda^* = (1/2, 1/2)$ . **Both survive:**  $w_t^i \equiv w_1^i > 0$ .

**Case 2**

Investor 2 plays  $\lambda_t^2 = \begin{cases} (1/3, 2/3) & \text{for } t \text{ even} \\ (2/3, 1/3) & \text{for } t \text{ odd} \end{cases}$

**No survivors:**  $\inf_t w_t^1 = \inf_t w_t^2 = 0$ .

## Extensions

- Supply  $V_{t,k}(s^t) > 0$  rather than 1 unit, savings rate  $\rho_t(s^t)$
- money market account (given interest)
- several currencies

## Related research

- insurance companies (liquidity shocks): De Giorgi (2008) JEDC
- time step length  $\rightarrow 0$ : Palczewski and S-H (2010) JEDC  
(mathematical finance with endogenous prices)
- market selection in cts model: P and S-H (2010) J. Math. Ec.

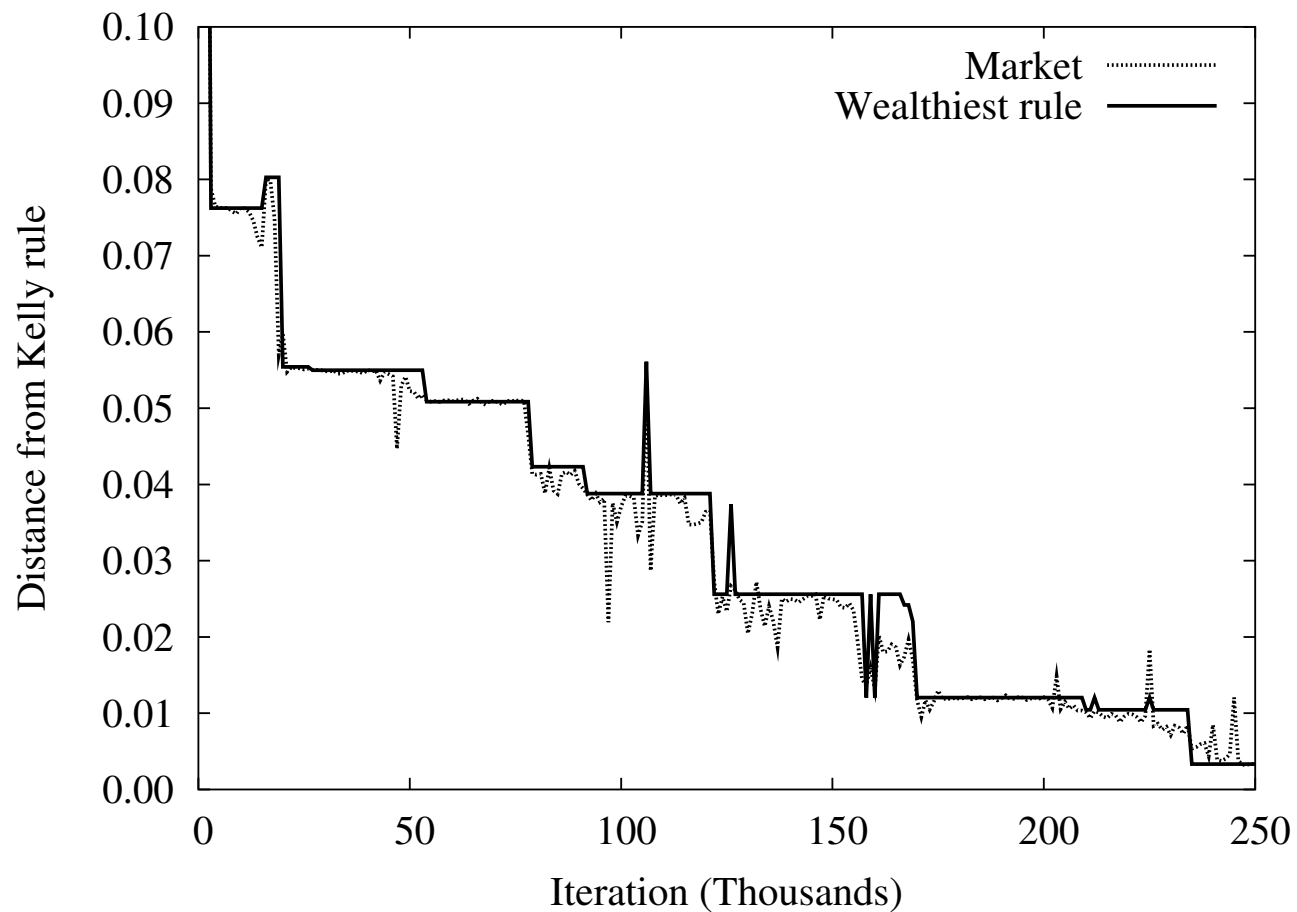
## Mutation of strategies (add-on)

Strategies evolve through **mutation** rather than are a priori given  
Ladley, Lensberg, Schenk-Hoppé (2008-2010 Norwegian grant)

Genetic programming with tournament selection

(This is number-crunching, we compete for computer time with climatologists)

## Lensberg and Schenk-Hoppé (2007) Review of Finance



Distance: market prices resp. wealthiest strategy to Kelly rule

# Computational Laboratory: Limit order book market

Ladley, Lensberg and Schenk-Hoppé (in preparation)

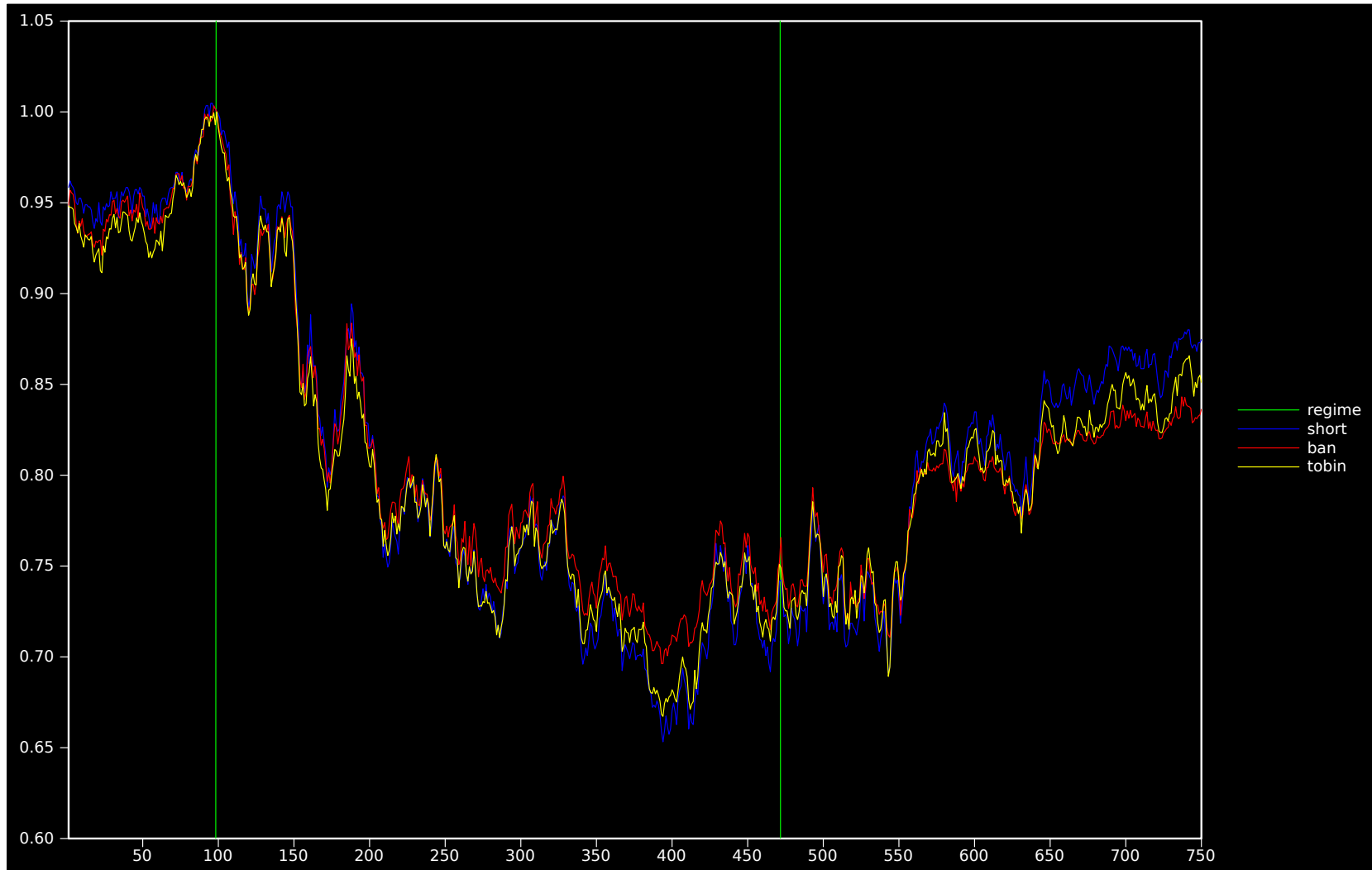
- Market structure: order book (with clearing house)
- Investment strategies: limit / market orders
- Investors: genetic programmes
- Tournament selection: wealth
- Regulation: margin requirements

Simulate to determine long-run outcome (market dynamics and investment behavior)

Insights into the co-evolution of investors and markets: Effects of regulation, time-series properties, resilience, ...

→ goes far beyond anything theory can currently handle

# Simulation of artificial limit-order book market



Peak-trough analysis. Different regulatory frameworks (FED margin requirements (blue), Tobin tax (yellow), short-sale ban (red))

## Conclusion

- Evolutionary finance offers a new way to model markets and analyze performance of investment strategies.
- In contrast to general equilibrium:  
observable variables only, no utility, no rational expectations...
- We revive the concept of survival games (Milnor/Shapley 50s) and find a survival strategy in financial markets.
- Ideas are fruitful in simulation studies of order-book markets

Contrary to conventional wisdom:

**By designing a model close(r) to reality, life becomes simpler!**